

NWMLS YTD 2012

MLS SUMMARY REPORT

This report includes all property types and all areas, including out-of-area.
All pending dollar figures shown are based on list price

	JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPT.	OCT.	NOV.	DEC.	Y-T-D
NWMLS GENERAL													
1. Companies	2,017	2,018	2,021										2,019 A
2. Offices	2,176	2,175	2,178										2,176 A
3. Sales Assoc.	20,210	20,164	20,208										20,194 A
LISTINGS													
4. Inventory	39,905	39,704	39,400										39,670 A
5. New Listings	8,242	9,173	10,671										28,086 T
6. New/Office	3.79	4.22	4.90										4.30 A
7. New/Assoc.	0.41	0.45	0.53										0.46 A
PENDING UNITS													
8. Reported	6,714	8,333	10,015										25,062 T
9. Lost	458	530	754										1,742 T
10. Net	6,256	7,803	9,261										23,320 T
11. Per Office	2.88	3.59	4.25										3.57 A
12. Per Assoc.	0.31	0.39	0.46										0.39 A
PENDING VOLUME													
13. Gross	\$1,781,682,392	\$2,308,649,166	\$2,857,805,988										\$6,948,137,546 T
14. Lost	\$100,467,371	\$122,921,171	\$182,813,516										\$406,202,058 T
15. Net	\$1,681,215,021	\$2,185,727,995	\$2,674,992,472										\$6,541,935,488 T
16. Vol/Office	\$772,617	\$1,004,932	\$1,228,188										\$1,001,912 A
17. Vol/Assoc.	\$83,187	\$108,398	\$132,373										\$107,986 A
18. Med Price	\$204,900	\$215,900	\$219,900										
19. Avg Price	\$265,368	\$277,049	\$285,353										
20. % Cross	98.48%	98.56%	98.50%										
CLOSED SALES													
21. Units	3,783	4,197	5,535										13,515 T
22. Volume	\$1,013,953,695	\$1,086,720,690	\$1,547,651,134										\$3,648,325,519 T
23. Med Price	\$207,500	\$210,000	\$216,000										
24. Avg Price	\$268,029	\$258,928	\$279,612										

Line 7 = Line 5 divided by Line 3

Line 12 = Line 10 divided by Line 3

Line 17 = Line 13 divided by Line 8

Line 18 = Line 15 divided by Line 2

Line 19 = Line 15 divided by Line 3

A = Average

T = Total

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ACTIVITY REPORT - NEW CONSTRUCTION UNITS

This report includes residential & condo listings only.
Includes all areas except areas 810, 900, 910, 950 960 & 970 (These areas are not in King, Snohomish or Pierce counties).

	JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPT.	OCT.	NOV.	DEC.	Y-T-D
Active Listings													
Residential	3,259	3,026	2,958										3,081 A
Condominium	600	548	504										551 A
Total	3,859	3,574	3,462										3,632 A
New Listings													
Residential	802	784	1,004										2,590 T
Condominium	182	122	123										427 T
Total	984	906	1,127										3,017 T
Pending Sales													
Residential	640	863	974										2,477 T
Condominium	73	93	141										307 T
Total	713	956	1,115										2,784 T
Pending Lost													
Residential	37	35	47										119 T
Condominium	2	0	6										8 T
Total	39	35	53										127 T
Net Pending Sales													
Residential	603	828	927										2,358
Condominium	71	93	135										299 T
Total	674	921	1,062										2,657 T
Closed Sales													
Residential	373	463	610										1,446.00
Condominium	59	56	67										182.00
Total	432	519	677										1,628.00

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NWMLS GENERAL													
1. Companies	2,017	2,018	2,021										2,019 A
2. Offices	2,176	2,175	2,178										2,176 A
3. Sales Assoc.	20,210	20,164	20,208										20,194 A
LISTINGS													
4. Inventory	26,226	25,510	24,883										25,540 A
5. New Listings	6,666	7,390	8,710										22,766 T
6. New/Office	3.06	3.40	4.00										3.49 A
7. New/Assoc.	0.33	0.37	0.43										0.38 A
PENDING UNITS													
8. Reported	6,132	7,623	9,126										22,881 T
9. Lost	442	508	702										1,652 T
10. Net	5,690	7,115	8,424										21,229 T
11. Per Office	2.61	3.27	3.87										3.25 A
12. Per Assoc.	0.28	0.35	0.42										0.35 A
PENDING VOLUME													
13. Gross	\$1,641,561,855	\$2,138,828,850	\$2,652,841,028										\$6,433,231,733 T
14. Lost	\$95,869,121	\$117,304,166	\$171,603,066										\$384,776,353 T
15. Net	\$1,545,692,734	\$2,021,524,684	\$2,481,237,962										\$6,048,455,380 T
16. Vol/Office	\$710,337	\$929,437	\$1,139,228										\$926,334 A
17. Vol/Assoc.	\$76,482	\$100,254	\$122,785										\$99,840 A
18. Med Price	\$210,970	\$220,000	\$225,000										
19. Avg Price	\$267,704	\$280,576	\$290,690										
20. % Cross	98.96%	99.03%	98.96%										
CLOSED SALES													
21. Units	3,469	3,846	5,044										12,359 T
22. Volume	\$948,160,749	\$1,023,009,939	\$1,447,408,842										\$3,418,579,530 T
23. Med Price	\$214,990	\$218,944	\$225,000										
24. Avg Price	\$273,324	\$265,993	\$286,957										

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ACTIVITY REPORT - NEW CONSTRUCTION VOLUME

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	JAN.	FEB.	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPT.	OCT.	NOV.	DEC.	Y-T-D
Gross Pending Vol.													
Residential	\$251,793,521	\$300,830,409	\$335,286,948										\$887,910,878 T
Condominium	\$34,716,000	\$46,610,658	\$59,982,422										\$141,309,080 T
Total	\$286,509,521	\$347,441,067	\$395,269,370										\$1,029,219,958 T
Lost Pending Vol.													
Residential	\$11,376,726	\$11,498,438	\$14,906,738										\$37,781,902 T
Condominium	\$934,990	\$0	\$1,288,330										\$2,223,320 T
Total	\$12,311,716	\$11,498,438	\$16,195,068										\$40,005,222 T
Net Pending Vol.													
Residential	\$240,416,795	\$289,331,971	\$320,380,210										\$850,128,976 T
Condominium	\$33,781,010	\$46,610,658	\$58,694,092										\$139,085,760 T
Total	\$274,197,805	\$335,942,629	\$379,074,302										\$989,214,736 T
Avg. Pending Price													
Residential	\$393,427	\$348,587	\$344,237										\$362,084 A
Condominium	\$475,562	\$501,190	\$425,407										\$467,386 A
Total	\$401,837	\$363,432	\$354,502										\$373,257 A
Closed Volume													
Residential	\$130,243,356	\$164,087,285	\$210,184,639										\$504,515,280 T
Condominium	\$26,018,341	\$20,121,212	\$37,471,826										\$83,611,379 T
Total	\$156,261,697	\$184,208,497	\$247,656,465										\$588,126,659 T
Avg. Closed Price													
Residential	\$349,178	\$354,400	\$344,565										\$349,381 A
Condominium	\$440,989	\$359,307	\$559,281										\$453,192 A
Total	\$361,717	\$354,930	\$365,815										\$360,821 A